Ivan Ivanovich Ivanov 47 Nakhimovskiy Prospekt, 117418 Moscow, Russia Phone: +7 (123) 123-12-12 Fax: +7 (123) 123-12-13 E-mail: iivanov@nes.ru

Ilya Ilyich Kruglov Director of Human Resources Merill Lynch 10 Prospekt Vernadskogo, 119331 Moscow Russia

Dear Mr. Kruglov,

I am writing to express interest in the Investment Banking Analyst position advertised on your website. As a Master's student at the New Economic School in Moscow, I am particularly equipped to handle the exciting challenges and opportunities that this position offers. At the New Economic School, I have made numerous presentations concerning both individual client analysis and overall financial marketplace tendencies. I have also conducted research utilizing several data banks relevant to investment banking.

My previous internship at A&H Consulting Group further supports my candidacy. At A&H Consulting, I built financial models to evaluate company performance under various assumption scenarios. I also performed valuation analyses using methodologies such as discounted future cash flow, leveraged buyout analysis, public company comparables, and transaction comparables analysis.

Given this experience, I will be an asset to the Myrill Lynch investment team. As requested, I have also enclosed a copy of my CV and a list of references. Thank you in advance for your consideration.

Sincerely,

[Signature]

Ivan Ivanovich Ivanov